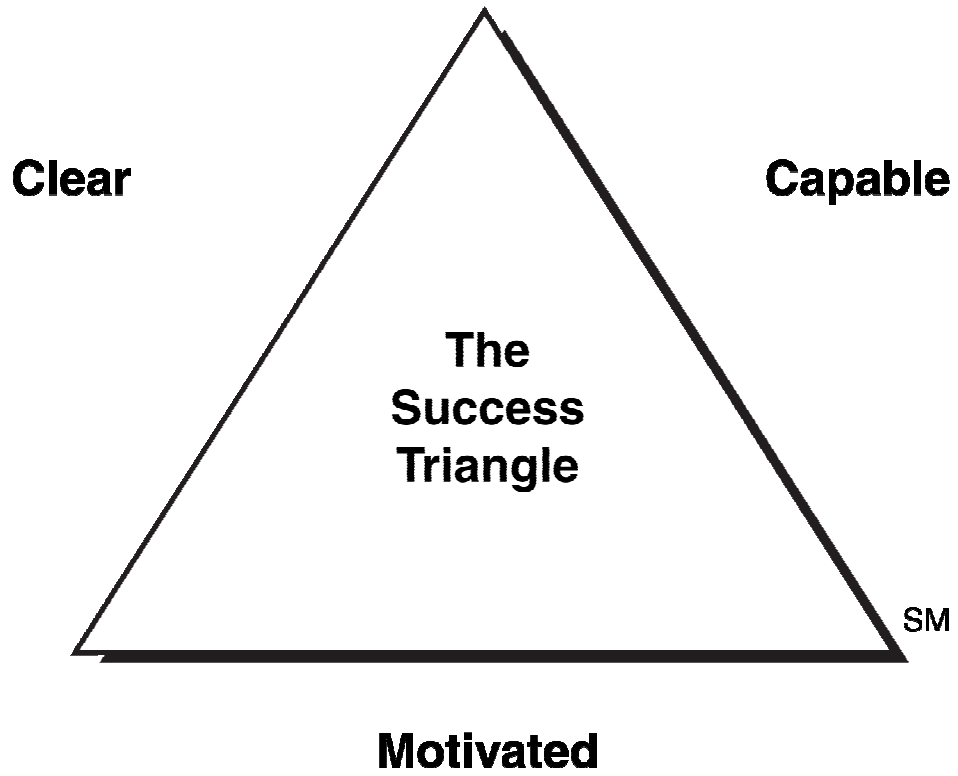


A Shout Out for the Team Worksheet



Clear

Capable

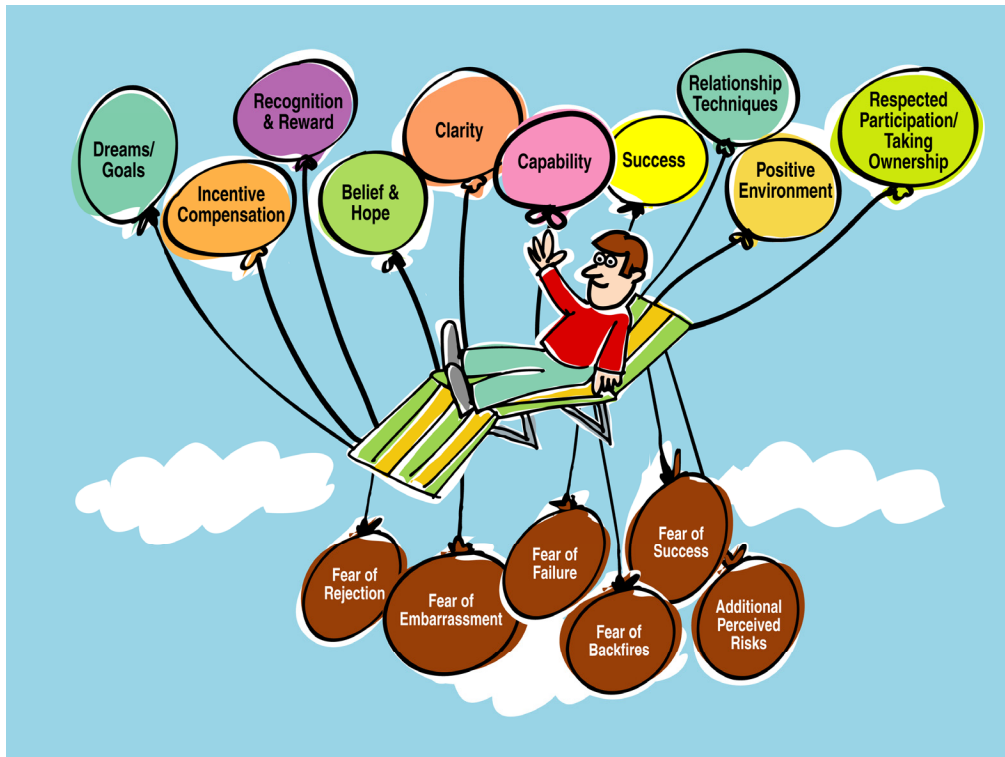


Workshop

“We need to increase core deposits by 7.5%.”

“Use the client’s/member’s name with every interaction.”





Motivation

Reward and Recognition

Reward and Recognition (cont'd.)

Obstacles

Workshop on Obstacles

#1 _____

Dos and Don'ts

Do	Don't



Current Reward and Recognition

Pie in the Sky

Action Plan

What	How Much or How	By When

