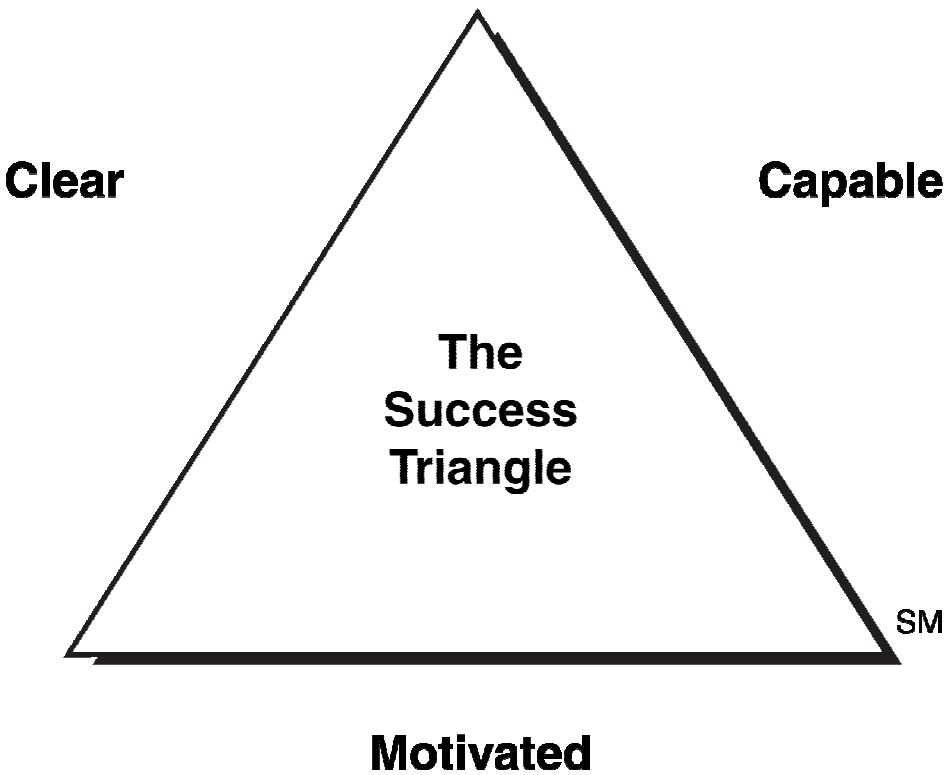




A large, semi-transparent world map is centered on the page, showing the outlines of all continents in a light blue color. The map is set against a dark blue background at the top and bottom of the page.

# A Shout Out for the Team Worksheet

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Clear

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Capable

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## **Workshop**

“We need to increase core deposits by 7.5%.”

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“Use the client’s/member’s name with every interaction.”

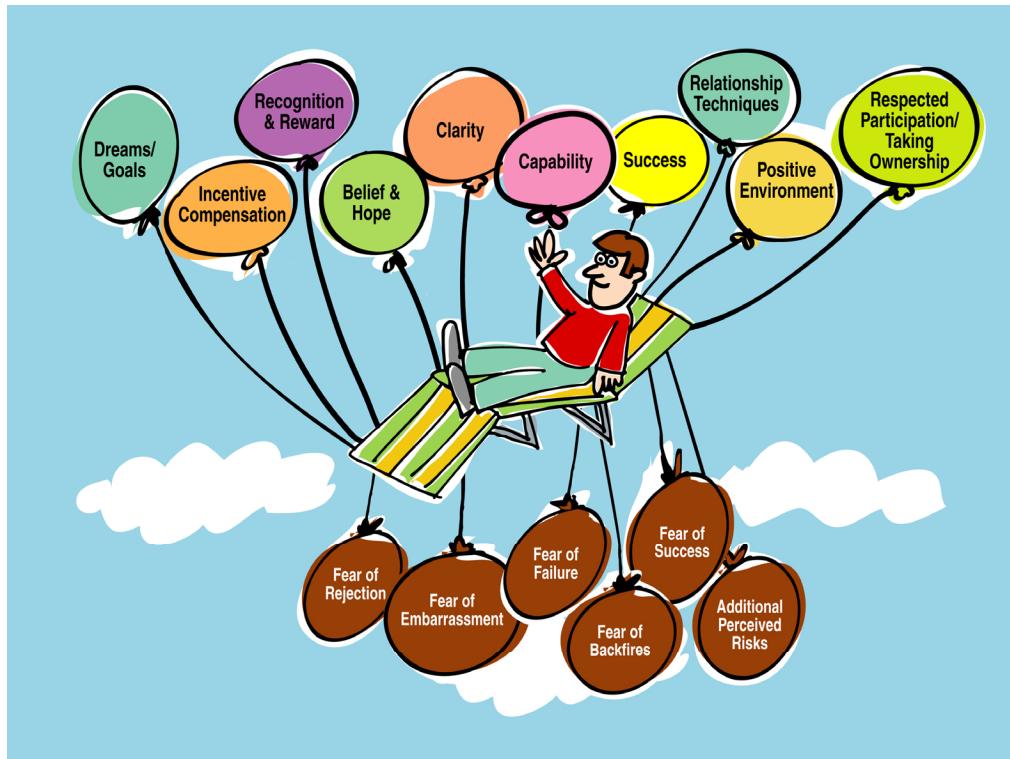
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## Motivation

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## Reward and Recognition

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## **Reward and Recognition (cont'd.)**

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## **Obstacles**

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## **Workshop on Obstacles**

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## **Dos and Don'ts**

<b>Do</b>	<b>Don't</b>



### **Current Reward and Recognition**

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### **Pie in the Sky**

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### **Action Plan**

What	How Much or How	By When