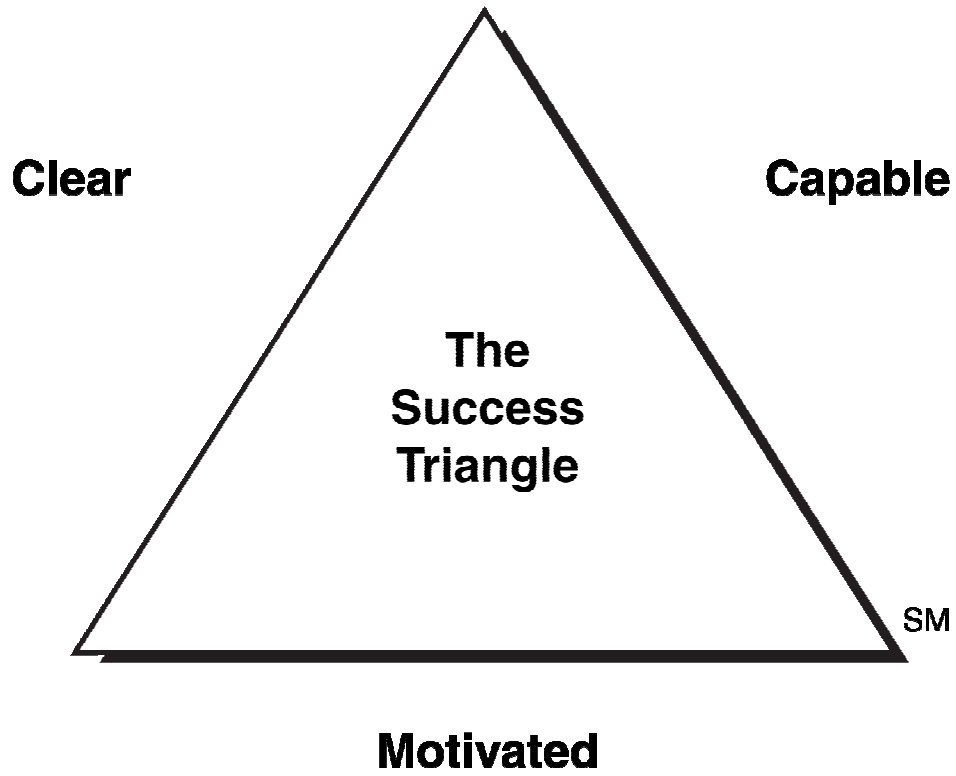


A Shout Out for the Team Worksheet



Clear

Capable

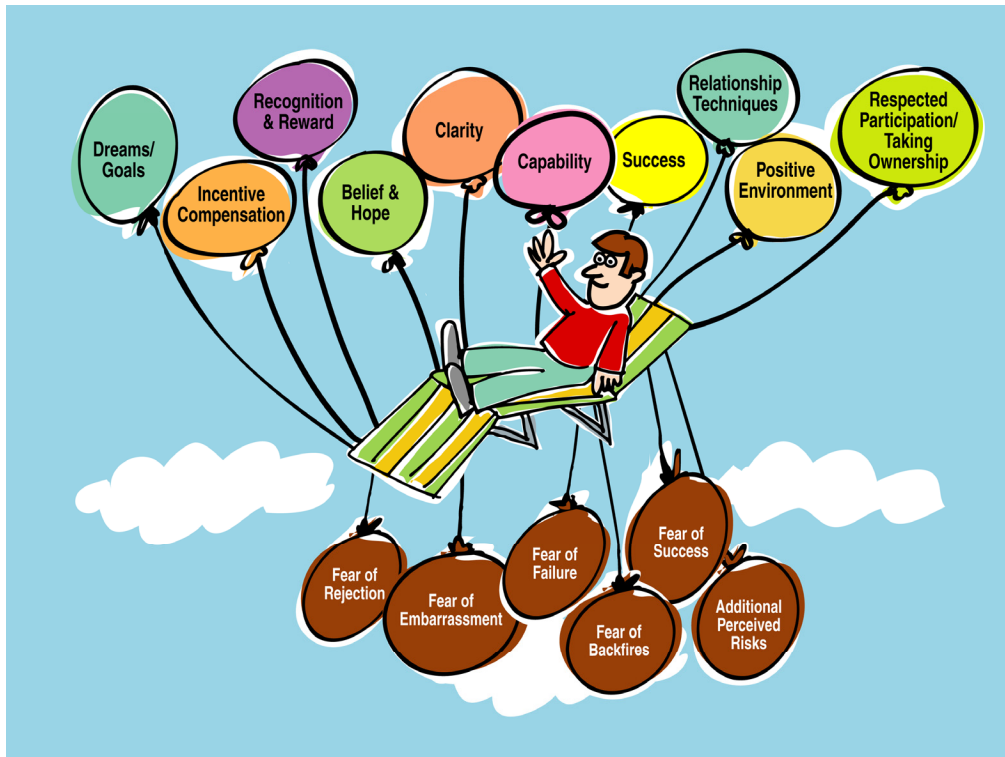


Workshop

“We need to increase core deposits by 7.5%.”

“Use the client’s/member’s name with every interaction.”





Motivation

Reward and Recognition



Reward and Recognition (cont'd.)

Obstacles

Workshop on Obstacles

Dos and Don'ts

Do	Don't



Current Reward and Recognition

Pie in the Sky

Action Plan

What	How Much or How	By When

